



# RINA **business units**







#### **Real Estate**

RINA Prime Value Services supports public and private market players with innovative services designed to protect and enhance real estate capital value at every stage of the investment.



>350 colleagues

**62%** educated to degree level

46% women



# Infrastructure & Mobility

Supporting the path to the next generation of infrastructures and buildings by ensuring their safety and efficiency.



#### **Energy**

Promoting energy solutions from oil & gas to renewables, taking care of sustainability and environmental impacts.



### **Industry**

Accelerating clients' success with technology-driven strategies and solutions.



#### **Marine**

Classification, statutory, engineering, and value-added services for maritime industry's digital transition and decarbonization.



#### Certification

Solutions to support products, people and processes on their way to excellence.

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# Our value proposition





### STRATEGIC PLANS FOR THE DEVELOPMENT OF BROWNFIELD ASSETS

Develop a long-term vision for strategic infrastructure and real estate, identifying opportunities for growth, development and optimization.



### DECARBONIZATION MIXED WITH ASSET INTEGRITY ADVISORY

Integrating asset enhancement and evaluation with the decarbonization process, enabling a synergistic approach to maximize their value.



#### **GREEN BUILDING COMPLIANCE, ESG**

Align assets with the latest regulations and sustainability criteria, increasing their profitability and positive environmental impact.



#### **DESIGN & SMART ENGINEERING**

Develop advanced design solutions, also with respect to energy efficiency and sustainability to ensure facilities correct operation.



Support the use of renewable energy sources, reducing the carbon footprint and promoting a sustainable ecological transition.



#### **EPC CONTRACTOR IN NEW DEVELOPMENT PLANS**

Support and management along the project lifecycle, ensuring time and costs rationalisation



#### **ASSETS DIGITALISATION & PROPERTY**

Monitor and manage assets and real estate more efficiently, enhancing security and maintenance.



#### **ASSET INTEGRITY – BUILDING COMPLIANCE**

Ensure asset integrity and compliance by reducing security and regulatory compliance risks.





#### We guide decisions with expertise and vision.

The RINA Prime Value Services Research Center is a leading reference for advanced real estate market analysis and monitoring.

Our mission is to transform sector data and trends into strategic insights in support of our business areas and our clients.

# **Asset class** managed





#### Office

- Offices
- Coworking
- Business center



#### **Hospitality**

- Hotel
- Village Open Air
- Resort
- Residence / Bnb
- Scattered hotel



#### **Industrial**

- Logistics
- Data Center
- Last Mile



#### Retail

- High Street
- Outlet
- Retail Park
- Shopping Center



#### Living

- Residential
- Senior Living
- Student Housing
- Hospitals / RSA
- Social Housing



## Renewable energy

- Photovoltaic
- Agro-photovoltaic
- Biogas
- Wind energy
- Hydropower



#### **Special**

- University/school
- Museum
- Cinema/multiplex
- Stadium



#### **Farmland**

- Winery
- Livestock
- Vertical Farm



#### **NPE** credit

- NPL
- UTP
- In Bonis



#### **Marine**

- Ships
- Watercraft
- Maritime transport



### Green brownfield

- Plot area
- Development mixed use



#### **Infrastructure**

- Train
- Airport
- Port
- Highway

# **Proptech**



We enhance the efficiency, through our digital solutions based on artificial intelligence, advanced mathematical calculations, and Big Data Analysis.

#### **REFTree**



Real estate management platform for 360° asset management

#### **Digital Twin & IoT**



The integration of REFTree's BIM with IoT optimizes asset management and predictive maintenance.

#### **Avatar**



Al applied through neural networks to customer support service delivery; ticketing systems integration

#### **REDIS**



Real Estate Data Intelligence System

#### Intelligenza artificiale



Document Intelligence
PdM Predictive Maintenance
A.I. Agents

#### **ESG**



Integration of the ESG module in the management platform for asset data collection

Taxonomy Platform

Piattaforma GRESB

#### **Remote Inspections**



Smartphone/tablet
Smart APPraisal
Kiber helmet
Communication (VRMedia)
Droni

#### **Digital Passport**



Digital file and asset passport



# Focus on **Services in Poland**





**Valuation** 



**Technical Services** 



**PMC** 



**ESG** 



Renewable energy constructions



Digital
Services
& Proptech

### Who we work with



**Banks** 



AMCO's



Investors



Corporate



**Public Authorities** 



**Developer** 



# Technical services



We have a highly specialized and uniquely coordinated structure that guarantees maximum operational efficiency thanks to a fully customized approach.

Our specialists work alongside you as technical advisors, tailoring the final product to your individual needs and providing support in both negotiation and risk management.



## **PMC**





We deliver Project Management Consultancy (PMC) services across all phases of complex infrastructure and real estate projects, ensuring technical excellence, cost control, and timely delivery.

Our multidisciplinary teams support public and private stakeholders by integrating design review, construction oversight, and commissioning into a unified process tailored to each project's goals.

### Main services

- Project & Construction Management across all phases
- Multidisciplinary design review and technical coordination
- MEP systems commissioning & testing
- Cost, time and risk control (Project Control)
- Sustainability advisory and green building certification (LEED, BREEAM, WELL)
- Procurement, tender support and contract management
- Technical inspections, quality assurance and independent checks
- Vendor qualification, inspection & expediting





# Renewable energy constructions





We offer integrated contract engineering and construction management services for real estate and renewable energy projects, following every stage of the investment.

We support investors, developers, companies, funds, institutions, and energy operators by providing technical, management, and strategic assistance geared toward efficiency, quality, and value for money.



- Technical, urban planning and environmental due diligence
- Permit management and permitting
- Project verification (construction, electrical, teletechnical, safety)
- Support in bidding and contract negotiation
- Construction management, quality, time and cost control
- Safety coordination and health surveillance





